

press release

FOR IMMEDIATE RELEASE

Standard Chartered introduces new home loan pegged to the Singapore dollar swap offer rates

First retail bank in Singapore to place a maximum interest rate guarantee in the first two years of loan

20 May 2007, Singapore – Standard Chartered Bank today announced the introduction of a new home loan that is tied to the Singapore Dollar Swap Offer Rate (SOR).

With this new loan, property buyers can peg their interest rates to the 3-month SWAP offer rate. In an industry-first, Standard Chartered will provide a guarantee that the 3-month SOR will not exceed a maximum rate (Guaranteed Interest Rate) in the first 2 years, based on prevailing market conditions.

The new loan will be priced at 0.50% p.a above the 3-month SOR for the first year and 0.75% p.a above the 3-month SOR for the second year, with a guarantee that the 3-month SOR will not exceed a Guaranteed Interest Rate. The indicative Guaranteed Interest Rate is pegged at 2.95% p.a¹ as of today. The exact Guaranteed Interest Rate will only be confirmed to customers when they take up the loan.

The SOR is a published rate that is available in The Business Times. This benchmark interest rate moves in tandem with market conditions, thereby providing transparency to consumers.

Elaine Heng, General Manager, Mortgage and Auto Loans, Standard Chartered Bank Singapore said,

“Customers today are more discerning when it comes to their choice of home loans, and have indicated that they would appreciate a home loan with the benefits of both a conventional floating rate package, and fixed rate loans package. We understand that customers are often not certain of where interest rates are headed, and would like flexibility and transparency to the way a home loan is structured. We are pleased to introduce another innovative home loan offering that meets these needs by providing a guaranteed maximum interest rate, and the opportunity to enjoy lower interest rates when the SOR falls.”

The details of the new home loan pegged to the SOR are as follows:

Description	Features
Choice of Benchmark Interest Rate	Singapore Dollar Swap Offer Rate
First year ²	<ul style="list-style-type: none"> ▪ 3-month SOR + 0.5% p.a or ▪ Guaranteed Interest Rate + 0.50% p.a (whichever is lower)
Second year ³	<ul style="list-style-type: none"> ▪ 3-month SOR + 0.75% p.a or ▪ Guaranteed Interest Rate + 0.75% p.a (whichever is lower)
Thereafter	<ul style="list-style-type: none"> ▪ 3-month SOR + 1.00% p.a
Guaranteed highest interest rate for the first two years	<ul style="list-style-type: none"> ▪ Year 1 = 2.95%⁴ + 0.5% = 3.45% ▪ Year 2 = 2.95%⁵ + 0.75% = 3.70%

² First year from first Interest Repricing Date following the loan first disbursement, or date of commencement of Guaranteed Rate Period, whichever is the later

³ Second year from first Interest Repricing Date following the loan first disbursement or date of commencement of Guaranteed Rate Period, whichever is the later

⁴ Indicative Guaranteed Interest Rate as at the date of printing

⁵ Indicative Guaranteed Interest Rate as at the date of printing

Minimum Loan Quantum	SGD 500,000										
Re-pricing Dates	On the 1 st of February, May, August and November of each calendar year. The 3-month SOR on the Re-pricing Dates will be compared to the Guaranteed Interest Rate and the lower of the two interest rates will be used to determine the applicable loan interest rate.										
Other benefits	Fixed interest rate from the time of the loan first disbursement, or date of commencement of Guaranteed Rate Period, whichever is the later.										
Illustration (Year 1)											
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Customers may apply at any of the Bank's 18 branches island-wide or call the Bank's Mortgage hotline at 6747 0123

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Note to Editors:

Standard Chartered – leading the way in Asia, Africa and the Middle East

Standard Chartered PLC is listed on both the London Stock Exchange and the Hong Kong Stock Exchange and is consistently ranked in the top 25 among FTSE-100 companies by market capitalisation.

Standard Chartered has a history of over 150 years in banking and operates in many of the world's fastest-growing markets with an extensive global network of over 1,400 branches (including subsidiaries, associates and joint ventures) in over 50 countries in the Asia Pacific Region, South Asia, the Middle East, Africa, the United Kingdom and the Americas.

As one of the world's most international banks, Standard Chartered employs almost 60,000 people, representing over 100 nationalities, worldwide. This diversity lies at the heart of the Bank's values and supports the Bank's growth as the world increasingly becomes one market.

With strong organic growth supported by strategic alliances and acquisitions and driven by its strengths in the balance and diversity of its business, products, geography and people, Standard Chartered is well positioned in the emerging trade corridors of Asia, Africa and the Middle East.

Standard Chartered derives over 90 per cent of profits from Asia, Africa and the Middle East. Serving both Consumer and Wholesale Banking customers worldwide, the Bank combines deep local knowledge with global capability to offer a wide range of innovative products and services as well as award-winning solutions.

Trusted across its network for its standard of governance and corporate responsibility, Standard Chartered takes a long term view of the consequences of its actions to ensure that the Bank builds a sustainable business through social inclusion, environmental protection and good governance.

Standard Chartered is also committed to all its stakeholders by living its values in its approach towards managing its people, exceeding expectations of its customers, making a difference in communities and working with regulators.

For more information on Standard Chartered, please log on to www.standardchartered.com

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